



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

PLANET SPARK

Virtual Campus Recruitment – 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 11th July 2021 till 5:00 pm

Company	<u>PLANET SPARK</u>
Website	http://www.planetspark.in
Batch	2021passouts
Date of Campus	Immediate
Job Title	Business Development (Counsellor)
Eligible Degrees	UG/PG All courses, 2021 BATCH
Eligible Branches	Any course
Eligibility Criteria	No Criteria
Other Skills Required (If any)	Willing to work 6 days a week 2) Willing to work in a Start-up 3) Mondays Off 4) –
Location	Gurgaon
Compensation (CTC)	<p>For UG programs - During 1-month probation – INR 20,000 per month (fixed) + incentives After probation – INR 6.5 LPA (3.89 LPA – fixed + 2.61 LPA – variable)</p> <p>For PG programs – During 1 month probation – INR 25,000 per month (fixed) + incentives After probation – INR 7 LPA (4.39 LPA – fixed + 2.61 – variable)</p> <p>Please note – If student is not based in Delhi NCR and are not willing to re-locate, you are allowed to work remotely. However, an amount of INR 5,000 would be deducted from your fixed part of the CTC.</p>
Job Requirements	Calling Leads • Call on parent leads through your CRM • 60-75 leads are to be called daily 2. Generating trial classes • Pitch to the parents to take PlanetSpark Trial Class 3. Take counselling sessions and convert them • Conduct counselling sessions for parents who take trial classes • Close the sale through smart and strategic approach • Generate Revenue (3L+ per month) Who are we looking for? A person who is extremely passionate

	about Business Development, Sales and "Starting Up" in general. The person is going to be a part of a closely knit small team of passionate individuals with a single-minded focus to sell India's first genuinely world class EdTech products. What are the behavioural attributes that we are looking for? A keen desire to drive the Business Development/Sales for a fast growing seed funded early stage start-up. An apparent Founder's mindset i.e. A mindset where the person can own up Business Development/Sales and shape it independently like a Founder.
Recruitment Process	Will inform later
How to Apply?	All eligible and interested students need to apply by clicking on the link mentioned below – CLICK HERE TO APPLY

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group